



Food Service Sales Reps



State Zip if Multiple per State)	Sales Rep Group	Telephone Number
Alabama	Flannigan Sales	770-254-9891
Alaska	The PacNorth Group	253-333-8044
Arizona	TRC Marketing Inc.	303-373-1940
Arkansas	Coleman, Greear & Associates	817-938-1583
California, Northern 936-961	MarketSmart	925-846-6237
California, Southern 90001- 90005, 90016, 90020, 90024, 90029, 902-918, 920-928, 930-934,93562	Angel-Cotton Associates	562-989-2400
Colorado	TRC Marketing Inc.	303-373-1940
Connecticut	John Calarese & Co	800-221-2384
Delaware	MK Foodservice Eqpt	215-471-4800
Florida	Buck Newell Company	904-272-1999
Georgia	Flannigan Sales	770-254-9891
Hawaii	Island Sanitary Solutions	808-551-7888
Idaho	TRC Marketing Inc.	303-373-1940
Illinois, Northern - EXCEPT 620-622, 624, 628-629	Clemens Profit Group	630-458-9091
Illinois, Southern 620-622, 624, 628-629	Burlis Lawson Group	636-391-0086
Indiana	Contemporary Foodservice Mkt	513-474-1582
Iowa	Burlis Lawson Group	636-391-0086
Kansas	Burlis Lawson Group	636-391-0086
Kentucky	Contemporary Foodservice Mkt	513-474-1582
Kentucky (42001, 42002, 42003)	Flannigan Sales	770-254-9891
Louisiana	Coleman, Greear & Associates	817-938-1583
Maine	John Calarese & Co	800-221-2384
Maryland	Kelly Associates	800-743-8146
Massachusetts	John Calarese & Co	800-221-2384

Michigan	Modern Sales	440-734-5602
Minnesota	DC Brown	952-896-1890
Mississippi	Flannigan Sales	770-254-9891
Missouri	Burlis Lawson Group	636-391-0086
Montana	TRC Marketing Inc.	303-373-1940
Nebraska	Burlis Lawson Group	636-391-0086
Nevada, Northern 893-898	MarketSmart	925-846-6237
Nevada, Southern 890-891	Angel-Cotton Associates	562-989-2400
New Hampshire	John Calarese & Co	800-221-2384
New Jersey, Northern - EXCEPT 080-084	Creative Sales & Marketing	973-406-1200
New Jersey, Southern 080, 081, 082, 083 & 084	MK Foodservice Eqpt	215-471-4800
New Mexico	TRC Marketing Inc.	303-373-1940
New York - 109, 120-149	Edward M. D'Onofrio	315-451-4323
New York, New York City 100-108, 110-119	Creative Sales & Marketing	973-406-1200
North Carolina	Frontline Sales	704-533-4615
North Dakota	DC Brown	952-896-1890
Ohio	Contemporary Foodservice Mkt	513-474-1582
Oklahoma	Forbes Hever & Wallace	469-322-1860
Oregon	The PacNorth Group	503-232-2422
Pennsylvania, Eastern 166-196	MK Foodservice Eqpt	215-471-4800
Pennsylvania, Western-EXCEPT 166-196	Contemporary Foodservice Mkt	513-474-1582
Puerto Rico	Melissa Sales	787-275-3411
Rhode Island	John Calarese & Co	800-221-2384
South Carolina	Frontline Sales	704-533-4615
South Dakota	DC Brown	952-896-1890
Tennessee, Eastern 373, 374, & 376-379 EXCLUDES- 37334, 37388, 37389, 37355, 37464, 37356, 37398	Flannigan Sales	770-254-9891
Tennessee, Western - EXCEPT 373, 374, & 376-379 INCLUDES- 37334, 37388, 37389, 37355, 37464, 37356, 37398	Flannigan Sales	770-254-9891
Texas- EXCEPT EL PASO	Forbes Hever & Wallace	469-322-1860
TEXASTexas	TRC Marketing Inc.	303-373-1940
Utah	TRC Marketing Inc.	303-373-1940
Vermont	John Calarese & Co	800-221-2384

Virginia	Kelly Associates	800-743-8146
Virginia 24001-24020, 022, 038, 040, 042, 043, 050, 68,73, 24153, 55, 57, 24201-03, 05, 09, 24450, 24501-06, 13-15, 40, 41, 43	Frontline Sales	704-533-4615
Washington	The PacNorth Group	253-333-8044
Washington D.C.	Kelly Associates	800-743-8146
West Virginia	Contemporary Foodservice Mkt	513-474-1582
Wisconsin, Eastern - EXCEPT 540,545-548	Clemens Profit Group	630-458-9091
Wisconsin, Western 540,545-548	DC Brown	952-896-1890
Wyoming	TRC Marketing Inc.	303-373-1940